



## REGULATORY COMPLIANCE

The privacy legal landscape is complex, often varying by state and industry, and changing by the day. Our team will help you identify applicable laws and create a compliance plan to include the development of policies, procedures, best practices and board governance. A business's privacy and cybersecurity legal obligations often include:

- Website privacy notices that meet the company's specific legal obligations
- Specific customer privacy notices (initial, annual, voluntary)
- Cybersecurity breach notifications
- Employment policies and hiring practices
- Employment agreements
- Independent contractor agreements
- Customer complaint procedures
- Employee training
- Company privacy officer appointment
- Data retention/destruction programs
- Third-party disclosure due diligence
- Incoming data due diligence
- Specific notices, consents, and other requirements for information about children under 13
- Foreign privacy law requirements

In addition to advising on prospective compliance, our team stands at the ready to respond to third-party data requests, subpoenas and search warrants, regulators, litigators, and law enforcement. We work with clients further to perform audit readiness reviews to prepare for the day when the government or third-party auditor comes knocking.

## INTERNAL INVESTIGATIONS

When faced with a privacy incident, proper corporate governance may require your organization to conduct an internal investigation. On these matters, senior management can look to the Offit Kurman team with confidence. Our lawyers, who have served as regulators, corporate in-house counsel, privacy officers and law enforcement, not only have years of collective experience in conducting internal investigations, but also have advised businesses on creating internal investigation standards.

## GOVERNMENT INVESTIGATIONS

In recent years regulators have used their authority to enforce privacy and cybersecurity expansively and aggressively. The Federal Trade Commission (FTC), Securities and Exchange Commission (SEC), HHS Office of Civil Rights (OCR), Consumer Financial Protection Bureau and state attorneys general, to name a few, have all begun to flex their cyber enforcement muscle. Our team stands ready, with years of experience in the field, to advise clients on the best approaches to handle government inquiries and represent their interests in responding.

## BREACH PLANNING AND RESPONSE

The moment your business experiences a breach it must think fast. What are the first steps? Who must we notify? What information must we gather? What immediate protections must we put in place? Offit Kurman's team will help you create your breach plan prior to the event and swiftly respond from the moment of attack.

## LITIGATION

Law suits against businesses for privacy and cybersecurity breaches have ballooned in recent years. These claims, including collective or class actions based on the TCPA, FCRA, HIPAA, and other state and federal laws, can present substantial expense and organizational risk to businesses. Director and officer liability for breaches is also an emerging risk. We at Offit Kurman are skilled in all aspects of privacy litigation.

## TRANSACTIONAL MATTERS

When businesses share confidential information with vendors and other third parties they have an interest in making sure that the information remains secure. This may include confidential information regarding the business' own operations or personal information regarding its clients, customers or patients. These vendors range from cloud service providers, software companies, consultants, subcontractors to business associates. Our attorneys are experienced in assisting clients in protecting their interests and discharging their obligations through agreements and other contractual mechanisms.

When it comes to buying or selling a business, entrepreneurs often do not consider cyber-risk. However, no buyer wants to assume the risk of a breach or acquire information that it cannot use fully as it intended. Sellers, on the other hand, expect to be protected in the deal. They want confidential information transferred properly and afforded appropriate ongoing security after closing. Our team is schooled in cyber due diligence in M&A transactions.

## CYBER-LIABILITY INSURANCE PRODUCTS

Cyber insurance is an important part of a business' cyber risk management. These policies, which have become ubiquitous in the marketplace, vary drastically in their terms and often provide limited coverage. Legacy policies may offer clients coverage that they did not know they had. Our team is experienced in advising clients regarding cyber insurance and its interplay with other coverage, including under directors' and officers' liability policies. We have lawyers that focus on insurance recovery and can help businesses maximize the value of their policies. However, business leaders should understand that cyber insurance is neither a panacea for cyber risk nor a substitute for a properly crafted data protection plan.