



Louis Broudy
Principal, New York Office

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PRACTICE AREAS

- Real Estate Law and Transactions

EDUCATION & ADMISSIONS

- Brooklyn Law School, Brooklyn, New York, Real Estate Law LL.M.
- University of Virginia School of Law, Charlottesville, Virginia LL.B. (Law Review)
- Cornell University Professional Associations and Memberships B.A.
- New York
- U.S. District Court Southern District of New York
- U.S. District Court Eastern District of New York

ACTIVITIES

- Association of the Bar of the City of New York
- New York State Bar Association, Member, Real Property Law Section, Commercial Leasing Committee
- American Bar Association, Member, Committee on Real Property, Probate & Trust Law Norwalk Symphony Orchestra Society, Connecticut, Member, Board of Governors

PRACTICE FOCUS

Louis Broudy has over forty years of experience in asset-based lending and commercial finance, general corporate law, mergers, acquisitions and divestitures, and real estate law, including the acquisition, development, construction, finance, leasing and sale of commercial, industrial and residential properties. Lou's experience is broad-based, ranging from being General Counsel of two NYSE Fortune 500 companies to being outside counsel to hedge funds and other privately-held investment concerns including commercial finance companies.

Lou was for many years a director and president of the homeowners' association where he lived in Connecticut, as well as a member of the Board of Governors of the Norwalk (Connecticut) Symphony Orchestra Society.

Lou has represented both lenders and borrowers in a wide variety of secured and unsecured loan transactions, including working capital loans, commercial equipment leasing, bridge loans, acquisition financing, accounts receivable and purchase order financing and accounts receivable factoring. His expertise specifically includes the structuring of loans for financial services and commercial lending companies and investment funds through traditional and creative means. Over the past few years, he and the members of the Secured Lending practice group have closed or been directly involved in loan and other financing transactions totaling more than one quarter of a billion dollars.

Lou's real estate lending practice is national in scope, and has involved complex loan transactions with multiple lenders and real estate collateral located in a variety of jurisdictions. For example, one \$50 million loan transaction involved the simultaneous sale and leaseback of 22 separate parcels of commercial real estate located in 19 different jurisdictions. His real estate experience includes the purchase, sale, financing and leasing of commercial and industrial properties, and the purchase and sale of residential apartments and apartment buildings.

With respect to corporate and business law matters, Lou has represented large publicly-traded corporations, as well as start-ups in all aspects of their legal needs. He provides legal advice to corporate clients at all stages of their existence and development, beginning with their formation, continuing with raising equity and debt financing, and finally concluding with their sale.

Lou is actively involved in the creation of clients' basic contractual documents, such as sales, supply, distribution, employment and severance agreements and other agreements, and also advises clients on estate planning.



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