

# Emerging Companies and Growth



## *Business Growth and Advisory*

A dynamic business may emerge from a single founding vision, but lasting success can only result from partnership with an experienced advisor. Offit Kurman's Business Growth and Advisory Practice Group provides companies of all kinds with the tools to manage the legal, financial, and business issues associated with growth in an efficient and cost-effective manner.

We advise fledging, established, and mature businesses throughout all stages of the corporate life cycle—beginning with entity formation and initial funding, through follow-on capital raising, expansion via acquisition, and liquidity events. In addition to our deep experience in M&A, equity and debt financing, and tax planning and structuring, we provide clients with access to a full suite of legal capabilities, including intellectual property, labor and employment, and real estate.

Our principals, including two attorneys who previously held senior in-house positions at public companies, provide effective strategic legal and business advice, as well as day-to-day guidance, to clients throughout various stages in their organizations' histories. We make it our business to understand our clients' businesses.

As a full-service and full-life cycle practice area, we offer our clients the following services through each stage of corporate growth:

### FORMATION AND STARTUP

- business planning
- finance and capital structure
- employment and compensation agreements
- shareholder agreements
- executive compensation arrangements
- non-competition and other restrictive covenants
- intellectual property registration

### EXPANSION

- real estate
- borrowing and lending transactions with banks and private lenders
- capital sourcing
- IP licensing
- outsourcing
- joint venture relationships

### ADMINISTRATION AND DEVELOPMENT

- IP licensing
- labor and employment matters
- independent contractor and agency relationships
- customer and vendor transactions involving the retail and wholesale buying and selling of goods and services
- customer disputes
- litigation
- tax planning

### EXITS

- succession planning
- estate planning
- purchases and sales of businesses and business entities
- mergers and acquisitions
- ownership transfers
- asset purchases
- stock purchases

To learn more about how Offit Kurman Attorneys at Law's growth and advisory services benefit you or your business, please contact us.

## EMERGING COMPANIES AND GROWTH ATTORNEYS

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