



## PRACTICE FOCUS

Jack Garson's practice focuses on Real Estate, Construction and Business law. He serves as a legal advisor for numerous local, regional and national companies, focusing on business, commercial real estate and construction law. In addition to providing legal counsel, Jack serves as a strategic advisor and negotiator for many clients, providing guidance on issues such as the growth and sale of businesses, liability and risk reduction, hiring and retention of key personnel, protecting and enhancing profitability, and negotiating the resolution of complex commercial disputes.

Jack has successfully negotiated commercial transactions, ranging from the purchase and sale of multi-million-dollar businesses, to the structuring of nine-figure construction contracts, and the sale and leasing of commercial properties throughout the United States.

In addition to his law practice, Jack has long been active in public affairs. Appointed to the position by the Governor of Maryland, he is a former director of the Metropolitan Washington Airports Authority which oversees the operation of Ronald Reagan National Airport and Washington Dulles International Airport. He has served on the Maryland Comptroller's Business Council at the request of Maryland Comptroller Peter Franchot and was a member of the Montgomery County Economic Council, appointed by Maryland County Executive Isiah "Ike" Leggett.

Jack is the author of the book "How to Build a Business and Sell it for Millions" (from St. Martin's Press). He is also a contributor for *Forbes*, where he writes about what business leaders need to know about the law. Previously, Jack wrote *The Legal Edge*, a monthly law column for *SmartCEO*, a leading business magazine in the Washington DC region. He has authored numerous business and legal columns for a wide variety of major publications. Jack's published insights have led to interviews and profiles in such respected media outlets as the *The New York Times*, *The Washington Post*, *Bloomberg Businessweek* and the *Washington Business Journal*.

## RECENT PUBLICATIONS

- The Four Rules For Taking On A New Business Partner, *Forbes.com*, December 2019
- The New Hidden Business 'Taxes', *Forbes.com*, November 2019
- Crisis Management: Do You Have The Right Plan?, *Forbes.com*, October 2019
- Asset Protection For The Successful Entrepreneur, *Forbes.com*, August 2019
- Surviving The Coming Recession: A Letter To Young Entrepreneurs, *Forbes.com*, July 2019
- For more *Forbes.com* articles, click [HERE](#)

## POINTS OF DISTINCTION

- The Best Lawyers in America, Real Estate, 2020
- Martindale-Hubbell, Top Rated Lawyer in the DC Metro Area, 2017, 2019
- Recognized as a DC region Legal Elite
- Received a Martindale-Hubbell Peer Review Rating of "AV" since 1995 - present (representing the highest possible ratings for legal ability and ethical standards)
- Martindale-Hubbell, Top Rated Lawyer in Real Estate, 2013, 2015
- Martindale-Hubbell, Top Rated Lawyer in Business and Commercial Law, 2014 - 2018
- Martindale-Hubbell, Top Rated Lawyer in Construction Law, 2017
- American Lawyer Media, Top Rated Lawyer in Real Estate, 2013, 2015
- American Lawyer Media, Top Rated Lawyer in Business and Commercial Law, 2014 -2018
- American Lawyer Media, Top Rated Lawyer in Construction Law, 2017
- American Lawyer Media, Top Rated Lawyer in the DC Metro Area, 2017
- Fellow of the Construction Lawyers Society of America, 2018
- The Best Lawyers in America, Real Estate Law, 2013
- Maryland Super Lawyer, Real Estate, 2007 - 2012, 2015 - 2018
- District of Columbia Super Lawyer, Real Estate, 2007 - 2012, 2015 - 2018
- Recognized among the Legal Elite of the Washington SmartCEO publication, December 2011 edition

## JACK GARSON

Principal, Bethesda

### PRACTICE AREAS

- Business Law and Transactions
- Construction Law
- Real Estate Law and Transactions

### EDUCATION & ADMISSIONS

- J.D., cum laude, The George Washington University
- B.A., cum laude, in English (departmental honors) and Economics, University of Maryland
- Maryland
- District of Columbia

### ACTIVITIES

- Maryland Bar Association
- District of Columbia Bar Association
- American Bar Association
- Construction Lawyers Society of America
- Metropolitan Washington Airports Authority Board of Directors
- Maryland Comptroller's Business Council
- Montgomery County Maryland Economic Advisory Council

**AWARDS**

