



**PRACTICE FOCUS**

Edward DeLisle concentrates his practice in the areas of federal contracting, construction law, construction litigation and small business procurement and litigation. He has drafted and negotiated construction contracts, teaming agreements and joint venture agreements for subcontractors, contractors, developers and owners. Ed also actively monitors the progress of his clients' construction projects in order to safeguard those rights and remedies to which they are entitled. He has litigated, arbitrated and mediated complex construction and procurement cases in various jurisdictions and forums throughout the area.

Ed counsels clients in all aspects of small business procurement. He has assisted clients in obtaining certification as small and small disadvantaged businesses at the municipal, state and federal level. He has participated in bid protests involving Service-Disabled, Veteran-Owned, HUBZone and 8(a) set-aside contracts and regularly assists with responding to best-value procurements at the state and federal level. Ed also assists companies, both foreign and domestic, in international disputes involving the United States Government. He has assisted, or is currently assisting, clients on matters involving Department of Defense work in Germany, Lithuania, Iraq, Afghanistan, Israel and Somalia.

**POINTS OF DISTINCTION**

Ed has testified before Congress and is a frequent lecturer and author on issues of concern to the construction and federal contracting industries. He has presented at the National 8(a) Association Conferences in Anchorage, Alaska; Orlando, FL; and Nashville, TN as well as at the AGC Federal Contractors Conference in Washington, DC. Ed has also spoken at AGC of America's national conference, where he discussed hot topics in federal government contracts. Ed has also lectured on how to appropriately team on federal projects, the SDVOSB verification process, changes in the SBA's small business programs, effective project documentation, strategies to obtain payment on construction projects and the legal protections provided by the bond and lien laws of various states.

Ed is a legal content contributor to both GovBizConnect and Onvia.

**SPEAKING ENGAGEMENTS**

- "Code of Ethics & Business Conduct for Government Contractors," Webinar, Presenter (December 2021).
- "Navigating the Mentor-Protege Process: Force Multiplier," Society of American Military Engineers, Small Business Conference, Moderator, Atlanta, GA (November 2021).
- "Navigating Teaming: Mentor-Protege & JV," National 8(a) Association, Regional Convention, Speaker, New Orleans, LA (October 2021).
- "Key Contract Clauses for Federal Construction Contractors," National 8(a) Association, Alaska Regional Conference, Speaker, Anchorage, AK (August 2021).
- "DFARS Part 236 - Construction and Architect-Engineer Contracts," Jennifer Schaus & Associates, Presenter (August 2021).
- "Mentor-Protege Programs: SBA vs. DoD" GovCon Club, Webinar, Presenter (June 2021)
- "DFARS Part 219, Small Business Programs" J. Schaus & Associates, Webinar, Presenter (May 2021).
- "GovCon "LIVE Q&A" Cafe - MARCH - Bid Protest" J. Schaus & Associates, Webinar, Co-Presenter (March 2021).
- "Best Practices to Maximize CPARS Scores" AcquisitionHelp, Webinar, Co-Presenter (January 2021)
- "A Crash Course on the FAR" AcquisitionHelp, Webinar, Co-Presenter (January 2021)
- "\$72 Billion - DoD Small Business Acquisition Budget Forecast" National 8(a) Association, 2021 Virtual Day, Moderator (January 2021)
- "The Power of Partnerships: Teaming for Success" National 8(a) Association, Monthly Webinar Series, Presenter (December 2020)
- "Accelerate Winning Government Bids & Proposals - Part 3" University of Maryland, Small Business Development Center, Webinar, Presenter (December 2020)
- "Construction Claims and Requests for Equitable Adjustment, COVID-19" Sheet Metal and Air Conditioning Contractors National Association (SMACNA) Webinar, Presenter (November 2020)
- "Government Contract Law - What Federal & State Government Contractors Need to Know - Part 2" University of Maryland, Small Business Development Center, Webinar, Presenter (November 2020)

**EDWARD DELISLE**

**Principal and Chair of the Government Contracting Practice Group, Plymouth Meeting**

**PRACTICE AREAS**

- Bid Protests
- Construction Law
- Government Contracting
- Government Transparency

**ACTIVITIES**

- National 8(a) Association
- Society of American Military Engineers (SAME)
- The Associated General Contractors of America (AGC) - FAR Committee Chairman
- American Bar Association (ABA) - Small Business Committee
- Washington Building Congress (WBC)
- Philadelphia Bar Association (PBA)

- "Two is Better Than One: Successful Teaming" Society Of American Military Engineers (SAME), Virtual Federal Small Business Conference, Webinar, Presenter (November 2020)
- "Key Contract Clauses for Federal Construction Contractors" Native Hawaiian Organizations Association (NHOA), 2020 Small Business Summit, Virtual Conference, Presenter (October 2020)
- "Federal Construction Opportunities in the Time of COVID" Professional Services Management Journal, Senior Executive Briefing Series, Panelist (October 2020)
- "Let's Talk Protests... With an Attorney!" Breaking the Standard, Podcast, Guest Speaker (September 2020).
- "FAR Part 36, Construction and Architect-Engineer Contracts," J. Schaus & Associates, Webinar, Presenter (August 2020).
- "The Federal Procurement Process, Recent Developments, Protests and Claims," University of Maryland, Small Business Development Center, Webinar, Presenter (July 28, 2020).
- "Federal Small Business Programs, Eligibility for and Opportunities with those Programs and COVID-19 Update" Sheet Metal and Air Conditioning Contractors National Association (SMACNA), Webinar, Presenter (June 18, 2020)
- "XPRT™ Conversation: What's the 4-1-1 with Federal and DoD Construction?" SCIIF, Guest Facilitator (June 10, 2020)
- "Entering the Federal Market," Associated General Contractors of America (AGC) Webinar, Presenter (May 28, 2020)
- "COVID-19 and Government Contractors: A Discussion of the Paycheck Protection Program and Section 3610," Webinar, Presenter (April 23, 2020)
- "COVID-19: What Government Contractors Need to Know," University of Maryland, Small Business Development Center, Webinar, Presenter (April 10, 2020)
- "Securing Work in the Federal Sector Through Teaming, Joint Venturing and Coping with COVID-19," Sheet Metal and Air Conditioning Contractors National Association (SMACNA), Webinar, Presenter (April, 2020)
- "Federal Procurement Overview," Sheet Metal and Air Conditioning Contractors National Association (SMACNA), Webinar, Presenter (March 2020)
- "FAR Part 9: Contractor Qualifications," J. Schaus & Associates, Webinar, Presenter, Washington, D.C. (February 2020)
- "CMMC & FedRamp: Cyber Security Requirements" National 8(a) Association 2020 Winter Conference, Moderator/Speaker, New Orleans, LA (February 2020)
- "The Brooks Act: A Primer on How the Federal Government Procures A/E Services" Halfmoon Education, Inc., Presenter, Harrisburg, PA (January 2020)
- "Cybersecurity-New Mandatory Requirements for Defense Contractors" Associated General Contractors of America (AGC) Webinar, Presenter (December 2019)
- "Simplified Acquisitions-How, Why and When Government Uses Them" J. Schaus & Associates Webinar, Presenter, Washington D.C. (December 2019)
- "Simplified Acquisitions-A Beginners Guide" J. Schaus & Associates Webinar, Presenter, Washington D.C. (December 2019)
- "Navigating the Government Space" Bunker Labs Philadelphia, Panelist, Philadelphia, PA (October 2019)
- "Teaming and Joint Venturing to Win" Women Veteran Owned Small Business Initiative, Department of Veteran's Affairs, Office of Small & Disadvantaged Business Utilization, Speaker, Washington, D.C. (October 2019)
- "Cybersecurity Enforcement is on the Rise. What Small Businesses Need to Know" HUBZone Contractors National Council, 2019 National Conference, Presenter, Chantilly, VA (September 2019)
- "Partnering to Win: Teaming, Joint Venturing, Mentor-Protege" Retired Military Officers Association, Presenter, Bowie, MD (September 2019)
- "Planning for Compliance: Compliance Issues for Government Contractors" American Small Business Coalition 'S.O.A.R.R., Executive Peer Program', Speaker; Baltimore, MD (August 2019)
- "How to Attract Large Corporations to Your Small Business" American Express Summit for Success, Panelist, Washington D.C. (June 2019)
- "Partnering to Win: Teaming, Joint Venturing, Mentor-Protege" Native Hawaiian Organizations Association (NHOA) Business Summit, Speaker, Honolulu, HI (June 2019)
- "Key Contract Provisions for Construction Contractors" American Express Summit for Success, Mentor, Washington D.C. (June 2019)
- "Partnering to Win: Teaming, Joint Venturing, Mentor-Protege" National 8(a) Association 2019 Summer Conference, Speaker, Anchorage, AK (June 2019)
- "How HUBZone Changes Affect Small Business Contractors" Scale2Market Podcast, Speaker/Interviewee (April 2019)
- "Do the SDVOSB Program Changes Affect You?" Scale2Market Podcast, Speaker/Interviewee (March 2019)

- "Protests, Claims & REAs- A Logical Approach" National 8(a) Association 2019 Winter Conference, Speaker, Nashville, TN (Winter 2019)
- "SBA's All-Small Mentor-Protege Program: A Case Study" National 8(a) Association 2019 Winter Conference, Moderator, Nashville, TN (Winter 2019)
- "Bid Protests in the Federal Space" J. Schaus & Associates Webinar, Presenter, Washington D.C. (December 2018)
- "Guide to Federal Contracting" Sheet Metal and Air Conditioning Contractors National Association (SMACNA) 75th Annual Convention, Speaker, San Diego, CA (October 2018)
- "SBA All-Small Mentor-Protege Program" Society Of American Military Engineers (SAME) Federal Small Business Conference, Panelist, New Orleans, LA (October 2018)
- "Debriefings - What Do You Really Get?" J. Schaus & Associates Webinar, Presenter, Washington D.C. (September 2018)
- "How to Qualify for SDVOSB Certification" J. Schaus & Associates Webinar, Presenter, Washington D.C. (August 2018)
- "Mergers and Acquisitions for Government Contractors" Ethical Stalking for Government Contractors, American Small Business Coalition, Speaker, Philadelphia, PA (July 25-26, 2018)
- "SBA Mentor/Protege Program: A Look at the Rules, Regulations and Benefits of the Program" American Express Summit for Success, Mentor, Washington D.C. (June 26, 2018)
- "An Introduction to REAs and Claims" National 8(a) Association 2018 Summer Conference, Speaker, Anchorage, AK (Summer 2018)

#### **HONORS & AWARDS**

- Ed has been selected to the 2016 and 2017 Pennsylvania Super Lawyers lists in the field of Government Contracts. In 2015, Ed was also selected to the Pennsylvania Super Lawyers in the field of Construction Litigation. Super Lawyers, a Thomson Reuters business, is a rating service of outstanding lawyers from more than 70 practice areas who have attained a high degree of peer recognition and professional achievement. Each year, no more than five percent of the lawyers in the state are selected to receive this honor.
- Ed was listed in the Pennsylvania Rising Stars list in the field of Construction Litigation from 2005-2008 by *Super Lawyers Magazine*.

#### **EDUCATION**

- Temple University Beasley School of Law, J.D.
- Saint Joseph's University, B.A.
  - Cum Laude
  - Varsity Soccer

#### **ADMISSIONS**

- Pennsylvania
- New Jersey
- U.S. Court of Federal Claims
- U.S. District Court, Eastern District of Pennsylvania
- U.S. District Court, Middle District of Pennsylvania
- U.S. Court of Appeals, Federal Circuit
- U.S. Court of Appeals, Third Circuit
- U.S. District Court, District of Colorado
- U.S. District Court, Eastern District of Michigan
- Armed Services Board of Contract Appeals
- Civilian Board of Contract Appeals